

CLANCY RYAN
ADJUNCT PROFESSOR - DEPARTMENT OF MARKETING
DIRECTOR OF STUDENT RELATIONS - SALES LEADERSHIP PROGRAM

Education

M.B.A. DePaul University, 2004
B.S. Business Administration DePaul University 1996

Teaching and Research Interests

Teaching Specialties:
Fundamentals of Sales and Networking

Business Profile

Decisive, pro-active sales professional/manager with diverse P&L experience in technology, healthcare and leasing. Areas of expertise include General Management, Operations Management, and Sales/Marketing. Additional experience includes Product Management/Planning, Pricing, Receivable Management, Operations and Budgeting. Energetic, creative leader with strategic and tactical thinking capability, strong intuition, superior problem solving and business analysis skills. Additionally, extensive strategic selling research and teaching experience at both the undergrad and masters level.

Corporate Affiliations | Locations | Responsibilities

- Superscape | Hook, England | Director of Business Development
- Discovery Channel | Chicago, IL. | Regional Sales Manager
- Mid-Am Financial | Columbus, OH. | Regional Sales Manager
- Penske Logistics | Wilmington, DE. | Branch Manager

Businesses and Brands Created, Managed, Consulted On

Penske Logistics
MBNA Financial
Discovery Channel
Sprint
T-Mobile
Cingular

Contact Information:

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